T.Y.B. Com.

26102023

26/10/22

Time: 3 Hrs

SEM-V REG

N.B: 1) All questions are compulsory.

- 2) Figures to the right indicate full marks.
- 3) Working notes should form part of your answer.
- 4) Use of simple calculator is allowed.

Q. 1 a) State whether the following statements are true or false (any ten)

(10)

- 1) Short term provision is a part of Non Current Liabilities.
- 2) Contingent liabilities are shown in Dalance Sheet under the head Current liabilities.
- 3) Change in Inventory = Opening Stock of Raw Material less Closing Stock of Raw Material.
- 4) If the buyback exceeds 10% of the paid-up capital, the board of directors has the authority to approve it by resolution at a meeting.
- 5) The debt equity ratio must be more than 2:1 after buyback.
- 6) The buyback must be completed within 15 months from the date of passing the resolution.
- 7) In the case of internal reconstruction, no new company is created.
- 8) Alteration of share capital is one of the methods of Internal Reconstruction.
- 9) interest is always calculated on the face value of the securities.
- 10) Profit from the sale of an investment should be debited to the investment account.
- 11) CSR stands for Corporate Social Responsibility.
- 12) Ethics is a branch of moral philosophy that guides people about the basic human conduct.

0.1 b) Motob the following items from column A with column B (asy ten) (10)

Column A	Column B	
1) Debeniures	a) Subdivision of Shares.	
2) Mining Rights	b) Not available for buyback	
3) Conversion of shares of larger denomination in to shares of smaller denomination	c) Without Interest	
4) Credit balance of Capital Reduction account	d) Nothing is to be recorded in cost column	
5) Internal Reconstruction	e) Reports certain types of wrongdoing	
6) Escrow Account	f) Moral Principles and Values	
7) Revaluation Reserve	g) Example of Intangible Asset	
8) Investment in Equity Shares	h) Capital Reserve	
9) Cum Interest	i) Long term Borrowings	
10) Bonus Shares received	j) Example of Variable earning security	
11) Whistle blowers	k) With Interest	
12) Ethics	1) Necessary to open for Buyback Process	
(2) Limes	m) Process of reorganization of a company	

Q. 2 Following is the Trial Balance of Pruthvi ltd; as on 31st March 2023.

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Particulars	Amount	Particulars	Amount Rs.
	Rs.		
Land & Building	8,00,000	18,000 Equity Shares of Rs.	
		100 each fully paid	18,00,000
Plant & Machinery	3,00,000	General Reserve	4,00,000
Furniture	55,000	Bank Loan (Long Term)	4,02,500
Purchases	15,02,709	Unclaimed Dividend	1,500
Salaries	7,00,000	Sundry Creditors	1,28,652
Wages	4,30,442	12% Debentures	2,73,000
Bank Interest	75,000	Sales	32,51,841
Rent Paid	30,000	Interest on Investment	25,632
Repairs	25,000	Surplus (01/04/2022)	50,544
Miscellaneous Expenses	20,000		
Audit Fees	15,000		
Opening Stock	5,16,174		
Sundry Debtors	4,00,000		
Bills Receivables	2,97,140		
Long term Investment	8,66,850		
Advance Income Tax	1,35,000		
Cash at Bank	1,65,354		-
Total	63,33,669	Total	63,33,669

Following are the other particulars:

- 1) Provide 10% Depreciation on Land Building and Plant Machinery.
- 2) Outstanding Wages were Rs. 19558
- 3) Interest on Debentures is outstanding for the year 2022-23.
- 4) Transfer Rs. 1,50,000 to General Reserve.
- 5) Directors Proposed Dividend @8%.
- 6) Bills Receivable includes a dishonored bill of Rs. 50,000.
- 7) On 31st March 2023, Stock of finished goods was valued at Rs. 6,46,040.
- 8) The Authorized share capital of the company was Rs. 20,00,000 divided in to 20,000 Equity Shares of Rs. 100 each

Prepare statement of profit and loss account for the year ended 31st March 2023 and Balance Sheet as on that date.

OR

Q. 2 Mr. Manoj helds 1,500, 10% Debentures of Rs. 100 each in Rahul ltd; as on 1st April 2022 at a cost of Rs. 1,80,000. Interest is payable half yearly on 30th September and 31st March every year. Following are the transactions for the year ended 31st March 2023. (20

Date	Particulars	No. of Debentures	Rate
31/05/2022	Purchase	1,200	Rs. 95 Cum interest
30/06/2022	Purchase	300	Rs. 90 Cum interest
			1 to. 50 Out mitorest

01/11/2022	Sales	1,200	Rs. 110 Cum interest
30/11/2022	Purchase	900	Rs. 97 Ex interest
01/01/2023	Sales	600	Rs. 105 Ex interest
01/02/2023	Purchase		Rs. 93 Ex interest
01/03/2023	Sales	1,200	Rs. 103 Cum interest

The books of accounts are closed on 31st March every year. Prepare Investment in 10% Debentures account in the books of Manoj for the year ended 31st March 2023. Market value of the above Investment on 31st March 2023 was Rs. 1,22,000.

Q. 3 Following is the Summarized Balance Sheet of Shital Ltd; as on 31st March 2023. (20)

Particulars	Amount Rs.	2023. (20 Amount Rs.
I. Equity and Liabilities	103,	1.5.
Equity Shares of Rs. 10 each fully Paid	30,00,000	
12% Cumulative Preference Shares of Rs. 100 each fully paid	15,00,000	45,00,000
12% Debentures	13,00,000	15,00,000
Interest on Debentures		1,80,000
Creditors	7 2 344	15,00,000
Bank Overdraft		3,00,000
Total		79,80,000
II Assets		77,00,000
Goodwill		3,00,000
Land and Building		28,00,000
Plant and Machinery		5,00,000
Furniture & Fixtures		8,00,000
Investments		4,30,000
Stock		6,00,000
Debtors		10,90,000
Cash at Bank		1,00,000
Profit and loss account		12,00,000
Discount on Issue of Shares		75,000
Preliminary Expenses		85,000
Total		79,80,000

Preference Dividend is in arrears for two years. Following scheme of Reconstruction was approved by the court.

- 1) Preference Shares were converted in to equal number of fully paid 10% preference Shares of Rs. 70 each.
- 2) Equity Shares to be reduced to Rs. 6 each fully paid up.
- 3) Investment was sold at a profit of 10%.
- 4) Preference Shareholders waived half of the arrears of dividend, and the remaining amount was paid in cash.
- 5) 12% Debenture holders agreed to accept Plant and Machinery for Rs. 7,00,000, and for remaining balance they accepted 8,000, 15% Debentures of Rs. 100 each fully paid.

- 6) Debenture holders agreed to forgo 50% of the interest and remaining balance is to be paid off immediately.
- 7) Write off Goodwill, Debit balance of Profit and loss a/c, Discount on Issue of Shares and Preliminary Expenses.
- 3) Bank Overdraft was paid.

You are requested to pass necessary journal entries, Prepare Capital reduction account and Balance Sheet after Reconstruction.

OR.

Q. 3 a) From the following information prepare settlement of Profit and Loss account of Nitin ltd; for the year ended 31st March 2023

Particulars	Amount Rs.
Sales	20,20,000
Miscellaneous Receipts	2,500
Interest Received on Government Bonds	6,000
Reserve for Bad Debts (01/04/2022)	8,000
Sales Return	20,000
Opening Stock of Raw Material	1,00,000
Purchase of Raw Material	10,50,000
Freight on Raw Material	50,000
Opening Stock of Finished Goods	1,50,000
Wages	75,000
Salaries	4,00,000
Bad Debts	6,000
Debenture Interest	14,000
Rent Rates & Taxes	13,000
Travelling Expenses	4,000
Depreciation on Fixed Assets	60,000
Carriage Outward	3,000
Closing Stock of Raw Material	75,000
Closing Stock of Finished Goods	2,00,000
Closing brook of this	10,000

Q. 3 b) From the following information Find out Maximum number of Shares to be bought Back by the Shreyash Ltd; at a offer Price of Rs. 250 Per Share.

10,000

(10)

Particulars	Amount Rs.
Authorised Share Capital: 1,00,000 Equity Shares of Rs. 100 each 10,000, 10% Preference Shares of Rs. 100 each	1,00,00,090 10,00,000

Provision for Taxation should be made at 20% of the Profit

Provision for Bad Debts (31/03/2023)

Issued, Subscribed, Called up and Faid up:	
70,000 Equity Shares of Rs. 100 each, Rs. 80	
Per share Called up and Paid Up.	56,00,000
5,000 10% Preference Shares of Rs. 100 each	
fully Paid	5,00,000
Reserves:	
General Reserve	12,00,000
Securities Premium	25,00,000
Profit & loss a/c	51,00,000
Long term Borrowings	
10% Debentures	25,00,000
Bank loan	25,00,000
Current Liabilities:	
Creditors	15,00,060

Q. 4 The Summarized Balance Sheet of Prakash Itd; as on 31st March 2023 (20)

Particulars Particulars	Amount Rs.	Amount Rs.
1. Equity and Liabilities		
1. Shareholders' Funds		
u) Share Capital		
4,00,000 Equity Shares of Rs. 10 each fully Paid	40,00,000	
h) Reserve & Surplus		
Securities Premium	7,00,000	
General Reserve	10,00.000	
Profit and Loss a/c	3,00,000	60,00,000
2. Non Current liabilities		
a) Long Term Borrowings		
11% Debentures	12,00,000	
Bank Loan (long term)	9,00,000	21,00,000
3. Current liabilities		
a) Trade Payables		
Sundry Creditors		6,00,000
Total		87,00,000
11 Assets		
1. Fixed Assets		55,00,000
2. Bank Balance		18,00,000
3. Other Current Assets		14,00,000
Total		87,09,000

Ascertain the maximum number of shares the company can buyback at a price of Rs. 30 per share. Assuming the buyback is actually carried car:

a) Pass Necessary Journal entries in the books of Prakash Ltd; and

b) Prepare Balance Sheet after buyback.

OR

Q. 4 a) On 1st April 2022 Mr. Dhananjay had 3,000 Equity Shares of Rs. 100 each at a cost (10)of Rs. 6,90,000. He furnished the following particulars for the year ended 31/03/2023.

Date	No. of Shares	Transaction details
30/04/2022	2,000	Purchased @ Rs. 220 per Share
31/07/2022	5,000	Bonus Shares Received
31/12/2022	4,000	Sale @ Rs. 220 Per Share

Following additiona! information is also provided by him:

- 1) On 31st August 2022 Dividend @ Rs. 30 per Share for the year ended 31/03/2022 was received by
- 2) On 30 September, 2022 The Company issued right shares, in the ratio of one share for every five shares held on Payment of Rs. 200 per share. Mr. Dhananjay Subscribed 50% of the Rights and Sold remaining to Mr. Pravin (a) Rs. 150 per Share.

You are requested to prepare the Investment in Equity Shares account for the year ended 31st March 2023.

Q. 4 b) Following is the summarized Balance Sheet of M/s Jayashri Ltd; as on

31st March 2023

(10)

Liabilities	Amount Rs.
10% Preference Shares of Rs. 100 each	10,00,000
Equity Shares of Rs. 10 each	15,00,000
11% Debentures	3,00,000
Sundry Creditors	3,00,000
Other Current Liabilities	6,00,000
Total	37,00,000
Assets:	
Goodwill	4,50,000
Land & Building	15,00,000
Plant & Machinery	7,00,000
Stock	6,00,000
Publicity Campaign Expenses	4,00,000
Discount on issue of Debentures	50,000
Total	37,00,000

Following scheme of Reconstruction has been approved by the court:

- 1) Equity Shares to be reduced by Rs. 3 per share.
- 2) 10% Preference Shares were reduced to Rs. 80 per share fully paid up.
- 3) 11% Debenture holders agreed to waive 30% of their rights.
- 4) 30% of the creditors are to be reduced to 80% and 60% of the creditors to be reduced by 30%.
- 5) All intangible and Fictitious Assets are to be written off.

6) Assets were revalued as: Land & building Rs. 16,00,000

: Piant & Machinery Rs. 7,50,000

: Stock to be reduced by Rs. 62,000.

You are required to pass necessary journal entries and prepare capital reduction account in the books of M/s Jayashri.

Q. 5 a) Explain the effects of unethical behaviour on financial reporting.

(10)

b) What are the sources of buyback? Explain benefits of buyback.

(10)

OR

Q. 5 Write Short Notes (Any Four)

(20)

- a) Reserve and Surplus in Final Accounts of Companies
- b) Consolidation and Subdivision of Shares
- c) Whistle Blowing
- d) Ex Interest and Cum Interest
- e) Property, plant and Equipment (Tangible Fixed Asset)
- f) Need of internal Reconstruction

Marks 100 Time:3 Hrs

Note:

All Questions are compulsory.

Figures to the right indicate full marks allotted to the questions.

Working Notes wherever necessary should form a part of your answer.

Calculate figures up to the two decimal points wherever required.

	Q1 a) Select the most appropriate option and rewrite the full sentence (Any Ten) (10Marks)
i.	In production of furniture wood is a material.
	Direct b Indirect c. Semi variable d. Hazardous
2.	In fashion industry, fabric thread and buttons are material for making clothing.
	a. Direct b. Indirect c. Semi variable d. Hezardous
3.	The cost of using a company vehicle for a personal trip is the revenue the company could have earned by renting it out.
	b Relevant Cost c. Irrelevant Cost d. Opportunity Cost
4.	Thelevel is the ideal quantity to order to minimize both ordering and holding costs.
	a. EOQ b.Maximum c.Minimum d.Danger
.5	in ABC analysis,items typically represent items with moderate or intermediate value and significance compared to A items but more than C items.
	a.Category A b.Category B c.Category C d.Category D assumes that the oldest inventory is sold first and that the newest
	inventory is left in stock a. FIFO b.LIFO c.Weighted Average Method d.FIFA 7. In employees are compensated based on the quantity or number of units
	they produce or tasks they complete. a. Piece work plan b. Halsey Premium Plan c. Rowan System d. Gentt's Task 8. The is a labour payment plan that considers both quantity or output
	and time efficiency. a. Piece work plan b. Halsey Premium Plan c. Powan System d.Gantt's Task 9 Royalty paid is a part of

Paper / Subject Code: 23107 / Financial Accounting and Auditing VIII - Cost Accounting

a. Prime Cost b. Fac	ctory Cost c. A	Administrative cost	d. Selling Cost
10. Store keepers salary	is a part of		
a. Prime Cost	b. Factory Cost	c. Administrative cos	d. Selling Cost
11. Net profit as per cost	records is Rs.15000	Interest on Investment n	ot recorded in cost books
is Rs. 3000. Calculate	e profit as per financ	ial records.	
a. Ks. 15000	b. Rs. 3000	c. Rs. 18000	d. Rs. 12000
12. Net profit as per cost	records is Rs.15000.	Bad debts debited in fina	ncial records is Rs. 3000.
Calculate profit as pe	r financial records.		

c. Ps. 18000

Q1 (b) Match the Columns (Any 10).

b. Rs. 3000

a. Rs.15000

(10 Marks)

d. Rs.12000

Group A	Group B
1) Bank Charges	a) Selling Overheads
2) Coding System	b) Individual bonus plan
Ordering Cost	c) Administrative cost
4) Economic Order Quantity	d) Service cost centre
5) Idle Time	e) Facilitates entry collation
6) Rowan Premium Plan	f) Excluded in cost book
7) Over Absorbed Overheads	g) Chargeable expenses
8) Quality Control	ii) Absorbed overheads less Actual overhead
9) Prime Cost	i) Goods inspection expenses
10) Loose tools written off	j) Power failure
11) Upkeep of delivery Vans	k) Size of purchase order
12) Loss by Fire	Factory Overheads

21

M/s. Ashish Manufacturing Company manufactures two types of products viz. M and N. The information for the year ended on 3134 March, 2022 is as under:

<u>Particulars</u>	Froducts			
	M (Rs.)	N (Rs.)		
Direct Material per unit	300	360		
Direct labour per unit	180	150		
Direct expenses per unit	120	240		

Additional Information:

- 1. Factory expenses are charged at 20% of prime cost.
- 2. Office expenses are charged at 25% of works cost
 - 3. 6,000 units of product M were produced of which 4,500 units were sold and 15,000 units of product N were produced of which 13,500 units were sold.

Paper / Subject Code: 23107 / Financial Accounting and Auditing VIII - Cost Accounting

4. Selling expenses are Rs.45 per unit for product M and Rs.60 per unit for product N.

5. Company charges a profit at 20% on sales for both the products

Prepare a cost sheet showing the cost and profit in total as well as in per unit.

(20 Marks)

OR

2B (i)
From the following information value closing stock as on 30-9-2023 applying Weighted Average Method.

	Units	Rate Per Unit (Rs)
Opening Stock		
01/09/2023	7,875	10.00
Purchases		
17/09/2023	4,830	8.40
22/09/2023	2,520	9.00
Sales		
09/09/2023	3,255	13.20
18/09/2023	2,415	12.60
20/09/2023	3,045	08.01
30/09/2023	4,935	11.40

(10 Marks)

2B(ii)
Calculate the machine hour rate to cover the exernead expenses related to a machine.

	Particulars	Sr. No.
Rs 950000	Cost of the machine	1
Rs 75000		
Rs 25000	Installation charges of the new machine	2
Rs 7500 per quarter	Estimated scrap value of the machine	3
Rs 1000 per month	Oil and Lubrication	4
20 units	Consumable Stores	5
	Consumption of electric power per hour	6
Rs 0.50	Rate of electric power per unit	7
Rs 6000	Foreman's salary per month	8
7.5000	(1/6th for this machine)	-
Rs 5000	Cotton waste etc. Each Machine (Per Quarter)	Q

It is estimated that the life of the machine is 10 years and will work for 10000 hours per annum. (10 Marks)

3A

i) The Purchase Department of your organisation has received an offer of quantity discounts on its order of materials as under:

[10 Marks]

Price per tonne	Order (in tonnes)
Rs.2,800	Less than 1,000
Rs.2,760	1,000 but less than 2,000
Rs.2,720	2,000 but less than 4,000
Rs.2,680	4,000 but less than 6,000
Rs.2,640	6,000 and above

The annual requirement of the material is 10,000 tonnes. The delivery cost/ordering cost per order is Rs.1,800 and the annual stock holding cost/carrying cost is estimated at 20 percent of the average inventory. The purchase department wants you to consider the following purchase options and advise which among them will be the most economical ordering quantity, presenting the relevant information in a tabular form. The purchase quantity options to be considered are 800 tonnes, 1,000 tonnes, 2,1... tonnes, 4,000 tonnes and 6,000 tonnes.

ii) Inventory records of Shrinidhi Ltd. Shows the following information:

(10 marks)

Details	Materia! R (Rs.)	Material S (Rs.)
aterial in hand on 1.4.2022	1,00,000	2,00,000
	50.000	75,000
aterial in hand on 31.3.2023	4.50.000	5,75,000
aterial purchased during the year	4,50,000	ا

Calculate:

- 1. Material turnover ratio regarding each of these materials
- 2. Express in number of days the average inventory held
- 3. State which of the two materials is slow moving material

OR

3B

The following data was obtained from the beaks of Space Ltd. for the year ended 31st March 2023.

		Departments				
Sr.	Particulars	A	В	C	D	E
No.		90000	125000	75000	25000	35000
1	Direct Materials (Rs.)	70000	90000	50000	25000	15000
2	Direct Wages (Rs.)	++		750	650	600
3	Floor Space Area (Square Fects)	1000	1500			150000
4	Value of Plant and Machinery	450000	850000	350000	200000	1,3000
	(Rs.)	1	11		5	
5	Number of Employees	9	11	0	L1	-,

Paper / Subject Code: 23107 / Financial Accounting and Auditing VIII - Cost Accounting

6	Value of Stock (Rs.)	12000	15000	13000		
7	Kilowatt-hour (kWh)	12	16	7		
- 8	Number of Light Points	16	20	12	7	5

Departments A, B and C are Production Departments.

De partments D and E are Service Departments.

Sr. ™c.	Particiculars	Amount (Rs.)
1	Lighting	13500
2	Contribution to Provident Fund	16250
3	Labour Welfare Expenses	18900
4.	Insurance of Plant and Machinery	15000
5	Depreciation of Building	5625()

You are required to prepare Primary Overhead Distribution Summary for the departments showing clearly the most suitable basis of apportionments wherever necessary.

(20 Marks)

4A(i)

RS Ltd. showed net loss of Rs 2,30,500 as per their financial accounts for the year ended 31st March, 2022. However, cost accounts disclosed net loss of Rs 2,45,000 for the same period. On scrutinising both the set of books of accounts the following information were revealed:

Particulars	Rs
Factory overheads over recovered	30,000
Distribution overheads under recovered	20,000
Administrative overheads under recovered	27,500
Depreciation over charged in Cost Accounts	34,000
Bad debts w/off in Financial Accounts	14,500
Preliminary expenses w/off in Financial Accounts	4,500
Interest credited during the year in Financial Accounts	7,000
Notional Salary charged in Cost Accounts	10,000

Prepare a reconciliation statement reconciling losses shown by the financial and cost accounts by taking costing net loss as base.

(10 Marks)

Calculate the earnings of A and B from the following particulars for a month and allocate the labour cost to each job X, Y and Z:

Particulars	A	В
Basic Wages	Rs. 400	Rs.520
Dearness Allowance	50%	50%
Contribution to Provident Fund(on basic wages)	8%6	8%
Contribution to Employees' State Insurance(on basic wages)	2%6	2%
Overtime	Heurs 10	

The normal working hours for the month are 400. Oversime is paid at double the total of basic wages and dearness allowance. Employer's and Employee's contribution to State insurance and Provident Fund are at equal rates. The two workers were employed on jobs X, Y and Z in the following proportions:

	Jobs			
	X	Y	Z.	
Workers A	40%	30%	36%	
Workers B	25%	35%	40%	

Overtime was done on job Z at the request of the customer.

(10 Marks)

OE

413

Standard output per hour 250 units. Actual output in a 180 hour week is 50,000 units. Wage rate is Rs. 300 per hour. Dearness allowance is Rs. 30 per hour. Calculate Total Earnings under:

- i. Time Rate
- ii. Piece Rate
- iii. Halsey Premium System
- iv. Flowan Premium System
- v. Gantt Task Bonus System

(20 marks)

Q.5

A. State the Functions of cost accounting?

(10 Marks)

B. What are the factors considered in fixation of stock level?

(10 Marks)

OR

Q5 Write Short Notes (Any Four out of Six)

(20 Marks)

- 1: EOO.
- 2. Gantt's Task.
- 3. Idle Time
- 4. Factory Overheads.
- 5. Causes of disagreement between costing profit and financial profit.
- 6. Limitations of cost accounting.

Paper / Subject Code: 23102 / Business Management Paper - I

26102023

Time: 3 hours Marks: 100	
Note: 1) All questions are compulsory 2) Figures to the right indicate full marks	
Q.1) A) Select the appropriate answer from the options given below (Any 10) 10 mar	ks
1. Management is a process undertaken by manager to attain	
(Performance, Staffing, Objectives, Rules)	
2. The process of management is in nature. (Continuous, Stable, Unstable, Static)	
3. Computers can aid managers in (Directing, Creating ideas, Decision-making, Results	;)
4. The contingency approach is also referred to as the approach.	
(Situational, Behavioural, System, Matrix)	
5. Planning is related activity. (Future, Past, Present, Integrated)	
6. Policies define the within which the decisions can be made.	
(Flexibility, Programmes, Boundaries, Planning)	
7. The concept of MBO was popularized by in 1950s.	
(Peter Drucker, Harold Koontz, Mary parker Follet, K.K. Choudhary)	
8 is the power to make decisions. (Decentralization, Planning, Responsibility, Authority)	
9 means inter-linking of actions. (Organizing, Co-ordination, Controlling, Directing)	
10 is a process by which a superior transfers formal authority to his subordinate.	
(Decentralization, Delegation, Directing, Responsibility)	
11 is defined as filling and keeping filled, positions in the organization structure.	
(Recruitment, Selection, Coordination, Staffing)	
12 refers to the introduction of a person to the job and to the organization.	
(Induction training, Refresher training, Job rotation, Simulation)	
B) State whether the following statements are True or False (Any 10)	arl
1. Computers can replace managers.	
2. The top-level managers spend much of their time in directing and controlling.	
3. The systems approach enables managers to take imappropriate decisions in their organization	
4. Short-range planning refers to planning for a short period of time, normally up to one year.	
5. A good plan acts as a working map.	
6. The managers should do a SWOT analysis before making any decisions.	
7. V.A. Graicunas strongly advocates the principle of Management.	
8. Delegation is advantageous to superiors alone:	

Page 1 of 5

Paper / Subject Code: 23102 / Business Management Paper - I

- 9. Responsibility is the answerability with respect to the performance of the assigned duties.
- 10. On-the-job training is imparted on the job, within the company.
- 11. Performance appraisal is a process of evaluating the work performance of the employees.
- 12. Job analysis is the starting point of recruitment and selection.

Q.2 Answer the following (any 2)

15 marks

- a. Is Management a Profession? Discuss
- b. Describe the various elements of scientific management theory.
- c. Explain the functions of management in a typical business management.

Q.3 Answer the following (any 2)

15 marks

- a. Bring out the constraints of planning.
- b. Explain the different steps in the planning process.
- c. Elucidate the need and importance of decision-making.

Q.4 Answer the following (any 2)

15 marks

- a. State briefly the importance of informal organization.
- b. What is the Span of Control? Explain the factors determining the span of control.
- c. Explain the barrier to effective delegation on the part of the superior and subordinate.

Q.5 Answer the following (any 2)

15 marks

- a. List out the advantages and disadvantages of human asset accounting.
- b. Explain the various sources of recruitment
- c. Briefly state the various methods of training for managerial personnel.

Q.6 Write Note on (Any 4)

20 marks

- a. Managerial skills in the 21st Century
- b. Essentials of a good plan
- c. Matrix Organization
- d. Virtual Organization
- e. Selection Process
- f. Limitations of performance appraisal

Page 2 of 5

		Time: 3 hours Marks:	100
1	V.B: (1) All questions are compulsory with internal options.	
(2) Fig	gures to the right indicate full marks.	
		orking notes form a part of the answer and have to be solved immediately after the question a the last page of the answer sheet.	and
Q.1.	(A) (1)	Select the correct answer from the options given below: (Any Fen) document indicates what the business owns and what it owes on a particular date.	(10)
	(2)	(Balance Sheet, Revenue statement, Cash Budget)is non quick asset.	
		(Cash and bank balance, Closing stock, Bills receivable)	
	(3)	is a fictitious asset. (Formation expenses, Livestock, Copy rights)	
	(4)	is an example of contingent liability. (Outstanding expenses, Unclaimed dividend, Cumulative preference dividend in arrears)	
	(5)	Preliminary expenses are considered asexpenses. (Administrative expenses, Selling expenses, Finance expenses)	
	(6)	Ratio is also known as near money ratio. (Liquid ratio, current ratio, stock turnover ratio)	
	(7)	Capital Gearing ratio is also known as (Financial leverage ratio, Capital employed ratio, Debt ratio)	
	(8)	If closing stock of company is Rs. 1, 00,000, Current Assets of company Rs. 4, 00,000 and current liabilities are Rs. 2, 50,000. Calculate stock working capital ratio (67%, 15.38%, 25%)	
	(9)	Refund of income tax is	
	(10)	Net profit ratio indicates the relationship between (Net profit and sales, Net profit and capital employed, Net profit and Equity shareholders funds)	1
	(11)	Issue of preference shares is a activity. (Operating, Investing, Finance)	
	(12)	Bank Overdraft is a (Short term source of finance, Long term source of finance, not a source of finance)	

(B)

Match	the following: (any 10)		- 18 - 18 - 18 - 18 - 18 - 18 - 18 - 18
	A		В
1	Secret reserve	-1	Intangible asset
2	Non quick liability	2.	Owned source of finance
	Current Asset	3	Cash outflow from investing activity
3		4	Bank overdraft
4	Purchase of land	5	Bills payable
5-	Secured loan	6	Cash and Bank balance
6	Trade mark	17	Under valuation of inventory
	Current ratio	-+-'-	Adjusted in her profit as non-
8	Financial statements	E	operating item
9	Trend analysis	Ģ	Total current assets
10	Gross working capital	10	Direction of data
11	Loss on sale of fixed asset	11	Financial position
12	Dividend payout ratio is high	12	2:1
-1~-	Dividend jusy out futter 20 11-8-1	13	Liberal dividend policy
		14	1:1

Given below is the balance sheet of Akshay Ltd., as on 31st march, 2022. Convert it Q.2. (A) into vertical form.

Balance sheet as on 31st march, 2020 Rs. Rs. Assets Liabilities 4,00,000 5,00,000 Land Equity shares 2,50,000 3,00,000 Premises 6% Preference share capital 4,00,000 3,00,000 Goodwill Bank loan 2,50,000 4,00,000 Fumiture Reserves and surplus 90,000 1,00,000 Investment (3% G.P.Notes) Bank overdraft 70,000 1.00,000 Stock Creditors 1,06,000 50,000 Sundry Debtors Proposed dividend 80,000 Cash Provision for tax 50,000 60,000 Bills receivable 1,00,000 Underwriting commission Tetal 18,00,090 18,00,000 Total

OR Following information of Satya Ltd., is given as on 31st March, 2022 Q.2. (B)

Particulars	Rs.
Sales	75,00,000
Purchases	50,00,000
Opening stock	5,00,000
Closing stock	7,50,000
Return inward	75,000
Carriage inward	50,000
Carriage outward	57,000
Return outward	50,000
Salesman salary	75,000
Advertising and publicity	2,52,000
Salesman travelling allowance	7,500
Office salary	4,00,000

(10)

(15)

Paper / Subject Code: 23108 / Business Management Paper - II

Computer							
Computer repairs and ma	untenance			·		4.4	84,000
Rent, taxes			/ ·			*	4,000
Postage and telegram							400
Bad debts							
Purchase of computer							75,750
Staff welfare expense							40,000
Dividend on shares		43				411	10,000
interest (Dr.)			7 3 4			.,	50.000
Loss on sale of shares					74.7		25,000

Prepare vertical Income statement from the above information for suitable analysis.

Q.3. (A) Prepare Common size Balance sheet of Kamlesh Lid., as on 31st march 2022

(15)

Liabilities	Rs.	Assets	Rs.
Equity share capital	2,00,000	Goodwill	1,00,000
Preference share capital	1,00,000	Plant and machinery	1,00,000
General reserve	20,000	Land and Building	1,40,000
Profit and loss A/c Bal.	80,000	Furniture	20,000
Provision for tax	21,000	Stock	1,20,000
Bills payable	39,000	Bills receivable	16,000
Creditors	1,00,000	Debtors	40,000
Bank overdraft	20,000	Bank	44,000
Total	5,80,000	Total	5,80,000

OR

Q.3 (B) Complete the following Income Statement Trend Analysis for three years of HCI. (15)

Particulars		Amounts(Rs.)			nd Percent	age
	2011(Rs.)	2812(Rs.)	2013(Rs.)	2011(%)	2012(%)	2013(%)
Sales	?	5,50,000	6,50,000	100	17	130
Cost of goods sold	?	2,50,000	?	100	125	?
Gross Margin	?	?	9	100	?	120
Administrative expenses	60,000	?	?	100	115	125
Selling expenses	?	50,000	?	100	125	150
Finance charges	?	31,000	?	100	?	?
Total operating expenses	?	?		100	?	?
Profit before	?	*	1,80,000	100	100	120
Income tax	60,000	?	?	100	?	120
Profit after tax	?	75,000	?	100	?	120

- Q.4. (A) From the following Balances of assets and liabilities and profit and loss account of Agni Ltd., ascertain the following ratios and offer brief comments:
 - (a) Acid test ratio

(b) Capital Gearing ratio

(15)

(15)

(c) Operating ratio

(d) Dividend payout ratio

(e)	EPS

Liabilities	Rs.	Assets	Rs.
Equity shares	1,50,000	Fixed assets 1,60,000 (-) Dep. 30,000	1,30.000
8% Pref. share capital	1,00,000	Investments	1.00,000
Reserve and surplus	62,000	Stock	80,000
10% Debentures	50,000	Debtors	60,000
Bank loan	40,000	Bank	85,000
Creditors	60,000	Bills Receivable	50,000
Provision for tax(C.Y)	20,000	Fictiminary Expenses	5,000
Bank overdraft	20,000		
Proposed pref. dividend	8,000		-
TOTAL	5,10,000	TOTAL	5,10,000

Profit and loss account for the year ended 31st December,2022

Particulars	Rs.	Particulars	Rs.
To opening stock	70,000	By sales	9,00,000
To purchases	5,40,000	By closing stock	80,000
To wages	2,14,000		
To Gross profit c/d	1,56,000		
	9,80,000		9,80,000
To Salaries	26,000	By Gross profit b/d	1,56,000
To Rent	5,000	By interest on Investment	5,000
To Misc. expenses	15,006		
To Selling expenses	10,000		
To Depreciation	30,000		
To Interest	5,000		
To Provision for tax	20,000		
To net profit c/d	50,000		
	1,61,000		1,61,000

Market value of equity share is Rs. 12 and dividend paid per equity share is Rs. 2.

OR

Q.4. (B) The following is balances of assets and liabilities of Kishore Ltd. Convert it in vertical form for suitable analysis and Compute the following ratios.

(a) Acid test ratio

(b) Proprietary ratio

(c) Current ratio

(d) Capital Gearing ratio

(e) Stock working capital

ratio

	Rs.		Rs.
Cash at bank	12,500	Land and building	2,00.000
Prepaid expenses	15,500	Stock	68,250
Creditors	1,01,500	Debtors	1,30,750
Bills receivable	5,250	Plant and machinery	1,36,000
12% Debentures	62,500	Loan from directors	1.00,000
Equity share capital	2,50,000		1,00,000
Profit and loss A/c(Cr.)	54,250		

[Time: 3 Hours]		[MARKS: 100]
	Please check whether you have go	of the right question paper
N.B:	 All Questions are Compulsory. Figures to the right indicate full man 	tes.
Q.1 A) Select the correct answer and rewrite th	e statement. (Any ten) (10)
1	Social Infrastructure does not include	
	a) Agriculture	b) Education
	c) Family Welfare	d) Heal care facilities
2.	The Sustainable Development Goals (SDG	's) otherwise known as the
	a) International Geals	b) Local Goals
	c) Global Goals	d) National Goals
3.	PACS refers to	
	a) Primary Agricultural Credit Societies	b) Private Agricultural Credit Societies
	e) Primary Agricultural Co-op Societies	d) Personal Agricultural Credit Societies
4.	The major components of a supportive ena	Uling environment include
	a) Well functioning inclusive markets	b) Micro insurance
	c) Agricultural finance	d) Agricultural revenue
5.	Competition Act is not applicable in the fo	
	a) Public Financial Institutes	b) Foreign Institutional Investors (FIIs)
	c) Banks	d) Commercial enterprises
6.	National Agricultural policy was Launche	d on
	a) August 200	b) July 2000
	c) March 2001	d) June 2001
7.	Visiting natural areas without disturbing t	he fragile ecosystem is
	a) Ecotourism	b) Cultural tourism
	c) Agro tourism	d) Medical tourism

Paper / Subject Code: 23113 / Business Economics V

	N. 11.5	
8.	Moody's is a) Global rating agency	b) National rating agency
	c) Bank rating agency	d) Indigenous rating agency
9.	Air pollution is caused by	
	a) The release of harmful gasses	b) Prevention of pollution
	c) The environment protection	d) Control of e-wastes
i0	. Money market deals in the borrow	ring and lending of short-term loans for a period of
	a) 565 days	b) 465 days
	c) Less than or equal to 365 days	d) 5 years
11.	Financial inclusion aircs at providi	ng financial services to
	a) only industrialists	b) only investors
	c) poor people	d) rich people
12.	Capital Market is market for	
	a) Short term funds	b) Short and fixed funds
	c) Medium and short term funds	
O.1 B)	State whether the following state	ements are True or False. (Any ten) (19)
1.	New Economic Policy was launche	ed on 24th July, 1991.
	The SDGs and Millennium Develo	
	All FDIs to India come through the	
	Finance from traditional sources is	
		for proper agriculture credit as Indian farmers are very
	poor.	
	Agribusiness is the business of agri	
	Competition Act 2003 smoothly re	placed the MRTP Act.
- 10	MSMEs are labour intensive.	
	Tourism encourages the growth of	
		organized sector of Indian Money Market.
	FDI is not permitted in insurance se	
12.	Mutual funds in India have not help	and the capital market to grow.
	nswer any Two of the following:	(15)
	Discuss the role of Social infrastruc	
	Explain any seven Sustainable Dev	elopment Goals
c.	Explain the importance of FDI.	

35642

Paper / Subject Code: 23113 / Business Economics V

Q.3.A	nswer any Two of the following:	(15)
a.	Examine the main features of the National Agricultural Policy 2000	
b.	Explain the different non-institutional sources of agricultural finance	e of India.
c.	Explain the policy initiatives to improve agricultural marketing infra	
Q.4. A	uswer any Two of the following:	(15)
a.	Enumerate the achievements of dishevestment policy in India.	
ъ.	Discuss the measures to control industrial pollution in India.	
c.	Explain the growth of the service sector since 1991.	
Q.5. A	answer any Two of the following:	(15)
a.	Explain the recent trends in the Banking Industry.	
b.	Discuss the structure of Indian Money Market.	
c.	Explain recent reforms introduced in capital market in India.	
Q.6. V	Vrite short notes on any four of the following.	(20)
,	. Liberalization.	
2	Role of MNC's.	
	. Role of MSME sector.	
	. Measures for development of Tourism in India.	
	. Competition Act 2002.	
	. Indian Capital Market structure.	
1 -		
	[] 기계 [] 이 기계 기계 등 학자를 하는 것이 되었다.	

Duration: 3 Hours		Marks	: 100
N.B.	1. All questions are compulsory 2. Figures to the right indicate full	marks.	
Q.1A) Fill in the blanks with appropriate	e options given below. (Any Ten)	(10)
1)	concept of marketing ador	ots product excellence.	
	concept of marketing adop a) Production	b) Selling	
	c) Marketing	d) Product	
		oring, recording and analyzing of da	ia about probl
relatin	eg to marketing of goods and services.		
	a) Marketing Research	b) Management Research	
	c) M.I.S.	d) Product Research	
3) A	a) Mini market is a small mar	ket segment	
-,	a) Mini	b) Micro	
	c) Niche	d) Tiny	
4) Res	petition and recommendation of produ	ot results in	
1) 1(0)	a) Brand Loyalty	b) Brand Equity	
	c) Brand Positioning	d) Brand Extension	
5)	mana aracting a distinct im	age of a product	
ــــــ (د	means creating a distinct im a). Segmentation	b) Promotion	
	c) Positioning	d) Penetration	
6)	is the internal factor affe	ecting Pricing.	
	a) Consumers	b) Competition	
	c) Economic conditions	d) Profit expected	
7) Un	nder channel, the produ	ucer sells the product to the consume	r without invo
arry n	niddleman		
	a) Direct	b) Indirect	
	c) Horizontal	d) vertical	
8)	refers to integrating various	s methods of promoting a product.	
	a) Pace	b) IMC	
	c) Productivity	d) Publicity	
9)	involves face to fa	ace communication and demonstration	of product.
	a) Advertising	b) Publicity	
	c) Personal selling	d) Marketing	
10) A	consumer has a right to be		
	a) neglected	b) heard	
	c) seen	d) disregarded	

Piper / Subject Code: 23114 / Commerce V

		avample of	marketing.
11) Pr	omotion of biodgradable products is an	b) Social	
	a) Green	d) Digital	
	c) Rural	a) Digital	
12)	may be a reason for bra	nd failure.	
12) _	a) Market sigmentation	b) Brand positioning	
	c) Market argeting	d) Lack of CRM	
	c) Marker argetting	d) Buon of Gravi	
R) Sta	ite Whether the following statements a	re True or False. (Any Ten	n) (10)
1)	The socetal marketing concept consider	ers society's long-term best in	nterests along with the
2)	satisfation of customers' wants and ne	eds.	
3)	Marketing Research plays an essential	role in creating customer sat	isfaction.
4)	Perception is a psychological factor aff	ecting consumer behavior.	
5)	Marketing mix is a consumer oriented		
6)	Intangibility is one of the challenges in		
	Competition is an internal factor affect		
	Channels of Distribution create only pl		
9)	Integrated Marketing Communications	(IMC) does not include Pub	olic Relations.
	Prospecting is the first step in Personal		
	Consumer organisations protect the int		
	Refillable or reusable packaging can be		
13)	Reasonable price is one of the factors of	contributing to the failure of	brands in muia.
(7.2) A	nswer ANY TWO of the following:		(15)
	Define Marketing. Explain its function	s in detail.	
	What is the Marketing Information Sys		nents of MIS.
	Describe the Benefits of Market Segme		
() 3) A	answer ANY TWO of the following:		(15)
	Elaborate the concept of Product Life ('vele	
	What is Product Positioning? Explain		ct Positioning.
	Explain various Pricing Strategies.	and alogics involved in 1 years	
			(15)
	answer ANY TWO of the following:	1 61 : 1/	(15)
	Explain the various components of Sup	- 'N - II	
1050	What is Promotion? Explain the impor		
c,	What are the different components of s	saids management?	
Q.5) A	answer ANY TWO of the following:		(15)
	Explain the various strategies of Mark	et Leader and Market Challe	enger.
b)	Discuss the importance of green marke	eting,	
c)	Elaborate various career options availa	able in marketing.	
000	Write short notes or ANIV FOILD - CAL	o follor vinas	(20)
	Vrite short notes on ANY FOUR of the	ie roncyving:	(20)
	Importance of Marketing		
350	Customer Relationship Management Essentials of a Good Package		
	Skills required for Effective Selling.		
	Role of Consumer Organizations		
f)	Factors contributing to the success of	a Brand	
1)	a actors continuing to the success of	a 1.71 and	

Time: 3 Hours	Total Marks: 100
 All Questions are compulso Exercise internal options where the second of t	herever given.
5. All workings shall form par 6. Use of simple calculator is a	t of the main answer.
Q.IA. Choose the Most Appropri	ate Alternative and rewrite the Statements (Any Ten) (10)
1. Income earned and received in	India is taxable in the hands of
(a) Resident and Ordinary Resider (c) Non-Resident only.	India is taxable in the hands of In only (b) Resident but not Ordinary Resident only (d) All three Residential categories of persons.
2. Voluntary Retirement Compens	sation received by an employee is exempt upto Rs.
(a) 20,00,000. (b) 10,00,00	00. (c) 5,00,000. (d) 3,50,000.
3. Lumpsum payment received or	retirement from Statutory Provident Fund is
(a) Evennt	(b) Exempt up to 12% of Basic Salary.
(c) Exempt up to 9.5% interest rat	e. (d) Exempt up to 50% of amount received.
 Pre-construction period interes upon completion of construction. (a) Onc (b) Three (c) Five (d) Sev 	t on housing loan is allowed as deduction in instalments, en.
5is not a dedu	action under the head of salary.
(a) Standard deduction.	(b) Entertainment allowance.
(c) Tax on Employment	(d) Interest on loan
6. While computing the exemptio	n of Gratuity for a person covered under the Payment of
Gratuity Act, Salary leters to	(b) Net taxable Salary (b) Net taxable Salary (c) Net taxable Salary
(a) Basic plus Dearness Allowand (b) Gross Salary (d) Basic r	olus Dearness Allowance plus % of commission on turnover.
	rt-Term Capital Gain arises, if the period of holding of shares is
(a) Not more than 36 months	(b) Not more than 12 months
(c) Not more than 24 months	(d) Not more than 10 months
a D. I. i	compol avoced
8 Deductions under chapter VI A	(b) Gross Total Income
(a) Rs.1,50,000	(d) Rs. 2,50,000.
(c) Net Taxable Income	(4) 10, 230,000
9. Indexation of cost will be allo	wed, only while computing
(a) Short term capital gain.	(b) I one term capital gain
(c) Medium term capital gain	(d) Both short term and long-term capital gain

Paper / Subject Code: 23115 / Direct and 1 ndirect Taxation Paper - I

- 10. From the following, ----- is a capital asset as defined u/s 2(14) of the Income Tax Act,
 - (a) Urban Agricultural land (b) Personal Scooter (c) Personal Utensiis (d) Personal Car
- 11. If any asset is used for less than ----- days in the year of acquisition, the depreciation rate will be 50% of the normal rate as per Income Tax Act 1961.
 - (a) 180
- (b) 90
- (c) 365
- (d) 45
- 12. The value of rent free accommodation provided by the employer is a ----- perquisite.
 - (a) Taxable
- (b) Taxable only in case of specified employees
- (c) Not Taxable
- (d) 50% is Taxable
- Q.1.B. State whether the following statements are True or False (any ten) (10)
- 1. Shiv Shakti Mitra Mandal is assessable under the Income tax as Association of Persons.
- 2. Standard Deduction u/s 16(1) under the head salary cannot exceed Rs.50,000.
- 3. Leave Encashment is exempted upto a maximum of Rs.3,00,000.
- 4. Income earned and received outside India is not taxable to Resident and Ordinary Resident.
- 5. Income from smuggling is not taxable under the Income Tax Act, as it is illegal.
- 6. Depreciation is allowed only when it is claimed.
- 7. Capital gain on transfer of depreciable business assets is always short-term capital gain.
- 8. Income by way of interest received on compensation or on enhanced compensation on compulsory acquisition of capital asset is chargeable under the head Income from Sources.
- 9. There are total five heads of Income.
- 10. Donation to a political party is an allowable business expenditure.
- 11. Repairs of a worn out part of machinery used in factory is an admissible expense under Income Tax Act, 1961.
- 12. Status of Indian citizen is always a resident.
- Q.2.A Dr Sanjay Ghokshe works as Associate Professor, Dr Y. Y. Pari Institute of Hotel Management. He has provided the following particulars of his income for the previous year ended 31st March 2023; you are required to compute his total income for Assessment Year 2023-24.

Sr. No.	Particulars Particulars	Amount (Rs)
1	Monthly Basic Pay	1,35,500
2	Dearness allowances 42% of Basic Pay	
_ 3	Professional tax	2,500
	Other information :	
4	He received income from crossword puzzle	59,000
5	He has written book on 'Cafeteria Management' and received royalty from publisher	67,000
6	He contributed to Pension fund	1,40,000
7	He paid medical insurance premium of Rs 20,000 by cheque for himself.	

Q.2.B From the following information provided by Mr Ashvaghosha for the previous year ended on 31st March 2023, you are required to compute the net taxable income for the Assessment year 2023-24.

e at Panvel Rs.
lf-occupied
55,000
Nil
25,000
2,25,000
75,000
Rs 32,000

He paid Interest Rs.32,000 on Education loan taken from Bank of India for his son, who is pursing post-graduation in Data sciences from Gokhale Education Society, Nasik Institute (recognized).

OR

Q2C. Mr Ghanshyam is employed with M/s ABC Ltd as HR manager. He has provided you with the following income details for the previous year 2022-23. You are asked to compute his net taxable income for the assessment year 2023-24. (20)

1. Basic Salary
2. Dearness Allowance
3. House Rent Allowance
Rs 80,900 per month
Rs 25,000 per month
Rs 50,000 per month

(Exempt Rs 20,000 per month)

Perquisite value of Laptop
 Fixed Medical Allowance
 Entertainment Allowance
 Rs 25,000 p.a.
 Rs 25,000 p.a.
 Rs 6000 per month.

7. Mediclaim Insurance premium paid Rs 15,000.

8. He invested Rs.2,00,000 in Public Provident Fund.

Particulars House property (Self-Occupie			
Municipal Valuation	Rs 10,00,000 p.a.	Rs 6,00,000 p.a.	
Fair Rent	Rs 8,00,000 p.a.	Rs 8,00,000 p.a.	
Actual Rent Received		Rs 85,000 per month	
Municipal Taxes Paid	Rs 90,000	Rs 60,000 (paid by the tenant)	
Interest on Home loan	Rs 2,50,000	Rs 2,00,000	
Water Bill	Rs 10,000 p.a.	Rs 5,000 p.a	
Premises Maintenance	Rs 1200 per month	Rs 800 per month	

Q.3 A. Following is the Profit & Loss Account of "M/s Fashionable Art" owned by Mrs. Urvashi Pandit, for the year ended 31st March, 2023. (20)

Profit & Loss Account For the Year Ended 31st March, 2023

Particulars Particulars	Rs.	Particulars	Rs.
To Salaries	3,60,000	By Gross Profit	10,42,800
To Telephone Expenses	12,650	By Saving Bank Interest	13,900
To Office Expenses	42,000	By Interest on Time Deposit	40,000
To Profession Tax	2,500	By Dividend from Indian Co.	10,000
To Staff Incentives	48,800		
To Printing & Stationery	4,500		
To Depreciation	12,000		
To Laptop Purchased	58,000		
To Advertisement	52,000		
To Interest on Personal Loan	22,000		
To Custom Duty Paid	45,000		
To Net Profit	4,47,250		
Total	11,06,700	Total	11,06,700

Additional Information:

- 1) Deprecation as per Income Tax Rules is Rs.10,000.
- 2) Advertisement includes Rs.15,000 for advertisement in souvenir of a Political Party.
- 3) She paid Rs.25,000 towards Pension Fund of LIC.
- 4) She invested Rs.80,000 in ULIP Plan.
- 5) Salary include Rs.60,000 (Rs.5,000 per month) paid to her Son Mr. Umesh Pandit who is
- B. Com Graduate and write the accounts for her business.

Compute the Net Taxable Income of Mrs. Urvashi Pandit's for the assessment year 2023-24.

OR

Q3 B. Following is the Profit & Loss Account of "M/s Quality House" owned by Mr. Divakar Raorane, for the year ended 31st March, 2023. (20)

Profit & Loss Account For the Year Ended 31st March 2023

Total	12,62,000	Total	12,62,000
To Net Profit	6,92,400		
To Furniture Purchase	82,000		
To Interest on Housing Loan	50,000		
To Professional Fees Paid	12,000		
To Repairs & Maintains	25,500		
To Depreciation	10,500		
To Conveyance Expenses	45,200		
To Income Tax	12,400	Recovered for F.Y. 2021-22	10,200
To Profession Tax	2,500	By Unrealized Rent	
To Municipal Tax	10,000	Gut House Property	2,87,000
To Electricity Expenses	9,500	By Rent Received from Let-	
To Salaries	3,10,000		9,64,800
Particulars	Rs.	Particulars	Rs.

Additional Information:

- 1) Municipal valuation of House Property is Rs 2, 39,000.
- 2) Repairs & Maintains include Rs.15,000 for repairs for house property.
- 3) He invested Rs.60,000 in Equity Linked Saving Scheme (ELSS) for himself.
- 4) He paid Medice's Insurance premium of Rs. 12,000/- by cheque for himself and spouse. Compute the Net Taxable Income of Mr. Divakar Raorane for the assessment year 2023-24.

Q.4 A. Mr. Siddheshwar purchased a residential Property for Rs 8,25,000 on 14th March, 1998. (10)

Additional information related to property was as follows:

- 1. Fair market value as on 1st April, 2001 was Rs. 9,75,000
- 2. Cost of construction of 1st floor in the financial year 2007-08 Rs. 3,50,000
- 3. Cost of construction of 2nd floor in the financial year 2014-15 Rs. 5,00,000
- 4. He sold the above property on 12-01-2023 for Rs.90,00,000 and paid brokerage of Rs. 1,40,000.
- 5. He purchased new residential property for Rs. 25,00,000 on 02-02-2023.
- 6. He also invested Rs.4,00,000 in eligible bonds is sued by National Highway Authority of India (NHAI) On 03-03-2023.

Compute his Capital Gain for the Assessment Year 2023-24.

Relevant Cost Inflation Indices are as follows:

Financial Year	Cost Inflation Index
2001-02	100
2007-08	129
2014-15	240
3022-23	331

Q.4 B. Mr. Vinay, an Indian citizen, leaves India on 11-12-2022 for the first time, to work as an officer of a company in Slovenia. Determine his residential status for the assessment year.

2023-24. (10)

OR

- Q.4 C. Mr. Dharmendra furnishes you the following particulars for the previous year ending 31st March,2023. He requests you to compute the taxable capital gain for Assessment year 2023-24. (10)
- 1) He purchased resident al property on 15th February, 1998 for Rs. 9,00,000
- 2) Fair Market Value on 1st April, 2001 was Rs.10,00,000.
- 3) He sold on 15th October, 2022 his residential property for Rs. 95,00,000.
- 4) Expenses on transfer amounted to Rs. 1,25,000.
- 5) He incurred expenses on improvement:

Rs. 2,10,000 in the financial year 2007-08

Rs. 3,80,000 in the financial year 2019-20.

- 6) He purchased a new residential house for Rs. 40,00,000 on 22th November, 2022
- 7) He deposited Rs. 9,50,000 in eligible bonds is sucd by Rural Electrician Corporation Limited (RECL) on 17th December, 2023.

Relevant Cost Inflation Indices are as follows:

Previous Year	Cost Inflation Index
2001-02	601
2007-08	129
2019-20	289
2022-23	331

Q.4 D: Mr. Tushar has earned the following income during the previous year ended on 31st March, 2023.

Trace, Bob.	(,
Particulars	Rs.
1) Income from business in Pune, controlled from U.S.A.	3,75,000
2) Income from agriculture in Bangladesh	5,50,000
3) Rent from house in Nasik, received in London	1,25,000
4) Professional fees earned in India, received in Sri Lanka	1,00,000
5) Royalty from a company in Japan, received in U.K.	2,25,000
6) Interest credited to ABC Bank, New York Branch	1,20,000
7) Income from business in U.K. controlled from Mumbai	2,00,000
8) Amount brought into India out of the past untaxed profits earned outside India	1,44,500

Compute his total income for the assessment year 2023-24 assuming as follows:

- a) He is Resident and Ordinarily Resident
- b) He is Non Resident
- Q.5 A. State the exempt Income under Section 10 of the Income Tax Act.

 B. Discuss the provisions of Depreciation under Section 32 and explain the concept of Block of Assets.

 (10)

OR

Q.5.C Write Short notes on: (any four)

(20)

- i. Definition of Assessee and Assessment
- ii. Exceptions to the Basic Conditions of Residential Status of an individual
- iii. Pre-construction period interest
- iv. Deductions under Section 80 DD
- v. Taxability of Gift
- vi. Gross Total Income and Net Total Income.

	(3 Hou	rs)	Total Marks: 100
Q.1. A.	Select the most appropriate answer from	m the options given below ((Any Ten) (10
	ort marketing usually involves dominance of small enterprises extensive documentation minimal government interference limited competition is a type of cargo risk. Insolvency of buyer Appreciation of rupee Change in international laws		
	 Loss due to leakage in the ship 		
3	 is one of the components of Readymade garment Consultancy Communication Transportation 	India's merchandise expor	ts.
4	duty is based on the physical chara	cteristics of goods.	
5 India	 Specific Ad valorem Slide Scale Countervailing is one of the founder members of		
	SAARCEUNAFTAOPEC		
6. If the	e exporter is selling low priced products	s, he may give preference t	o countries.
	DevelopingAdvancedDevelopedOECD		
7. MEI	 S and SEIS are Rules for importers Regulations for exporters Schemes introduced in FTP 201 Government hodies 	5-20	

Paper / Subject Code: 23116 / Export Marketing Paper - I

8. Gu	m karaya, Niger seeds and Onions are items in the negative list of exports.
	Restricted
	Canalised
	Prohibited
	Open
9 41	phabet 'E' in EOUs stands for
<i>7.</i> 711	Exempted
	• Export
	Exceptional
	Excise
10. A	SIDE scheme provides benefits for
	Import of capital goods
	 Infrastructure development to states
	refund of excise duty
	import of raw material in bulk
11	has been given the status of Deemed University in May 2002, by UGC. • IIFT
	• IPTO
	• ICA
	• IIP
12	is a refund of custom duty paid for importing ingredients for export production.
	• MAI
	• DBK
	• MDA
	• IRMAC
Q1.B.	State whether the following statements are True or False. (Any Ten) (10)
1.	There is lesser risk involved in export marketing as compared to risk in domestic
	marketing.
2.	Poor infrastructure and reduction in export incentives poses problems for Indian exporters
3.	Software services do not make any major contribution to India's service exports.
4.	Trade barriers are restrictions imposed on movement of goods between countries.
5.	
٦.	Regional Economic Groupings leads to betterment of social and cultural ties among member countries.
6	
0.	Overseas marketing research is conducted to identify marketing opportunities and
7	challenges.
	RBI issues IEC to Indian importers and exporters.
8.	Cattle and Camel are included in the negative list of exports.
9.	Special Economic Zones were setup to enable hassle free export activity.
	MDA scheme supplies imported raw material to small exporters.
	FICCI was established by Mr. G.D. Birla and Mr. P. Thakurdas.
	IGST is collected by State Government.

Paper / Subject Code: 23116 / Export Marketing Paper - I

Q.2. Answer any two of the followinga) What is the importance of exports for exporting firms?b) Explain the factors influencing export marketing.	(15)
c) Discuss India's services exports since 2015.	
 Q.3. Answer any two of the following a) Discuss the types of Non-Tariff barriers. b) Describe the negative impact of Regional Economic Groupings. c) What are the steps involved in market selection process? 	(15)
 Q.4. Answer any two of the following a) Explain the highlights of Foreign Trade Policy 2015-20. b) Describe the role of Director General of Foreign Trade in India's export trade c) Explain the benefits extended to Towns of Excellence in India. 	(15) :.
 Q.5. Answer any two of the following a) Discuss IRMAC scheme given to Indian Exporter b) Enumerate different functions of Federation of Indian Export Organization (FIEO). c) Explain the Export Promotion Capital Goods (EPCG) scheme. 	(15)
Q6. Write notes on the following: (Any four) (a) Features of export marketing (b) Domestic Marketing v/s Export Marketing (c) Need of overseas market research (d) Deemed Exports (e) Software Technology Parks (f) Export Promotion Councils (EPCs)	(20)

Dura	tion:	2 1/	2 Hours Max Marks: 75							
Note	:	Al	questions are compulsory							
Q1	A		Attempt any Two sub questions from a),b) & c) in MS-Excel							
ν.			(True or False)							
		a	A group of cell is called a domain							
			Absolute cell referencing uses two \$ signs							
		c	A function must have at least one argument							
	В		Attempt any Two sub questions from d),e) and f) in My SQL							
			(Multiple Choice)							
		d	The statement used to perform queries on tables begin with							
			1) Select 2) Search 3) Query 4) Selection							
		e	The function used to join the word is							
			1) Concat() 2) Merge() 3) Join() 4) Move()							
		f	To indicate that there should be 6 integers and 2 decimal position we use							
			1) Decimal (6,2) 2) Decimal (8,2) 3) Decimal (2,6) 4) Decimal (2,8)							
	C		Attempt any Six sub questions from g),h),i),j),k),l),m),n), and o) in Data							
			Communication ,Networking and Internet							
			(True or False)							
		g	Dial up connection requires a modem and a phone call							
		150	More than one file can be attached with an email							
		i	Protocol is not necessary for data communication							
		J	OSI is a network Protocol Meta search engine creates its database of information							
		k	One cable is used in Bus topology							
		1	Wireless connection use Radio and infrared signals							
		m								
		n	A metropolitan area network can connect several LANs							
		0	Internet explorer is a web browser Attempt any Five sub questions from p),q),r),s),t),l),u),v), and w) in Data							
	D		Communication, Networking and Internet							
			(Multiple Choice)							
		n	Of the following is not a protocol							
		p	a) TCP b) IP c) FTP d) OSI							
		q	SMTP means							
		4	a) Some mail b) Single Mail c) Simple Mail Transfer d) None of							
			transport point transfer protocol Protocol these							
		r	In which of the following data is transmitted using lively beam of light							
			a) Fiber Optic b) Coaxial Cable c) Twisted pair cable d) 'Satellite							
			Cable							
		S	The way in which computer are arranged physically is called							
			a) Network b) Bridge c) Router d) Topology							
		t	is the central device used star topology							
			a) Router b) Bridge c) Hub d) Modem							
		u	In maximum number of cables used							
			a) Bus b) Star c) Ring d) Mesh							
		v	The large collection of websites available on the internet is							
			a) URL b) WWW c) Blog d) Email							
		w	Allow user to search simultaneously on several search engine							
			a) Server b) Browser c) Meta Search engine d) Google							

- Attempt any one sub questions from a) & b) in Data Communication, Networking and 2 A Internet a Explain the different uses of Internet. b Define Topology. Explain Bus topology. Attempt any one sub questions from c) & d) in Data Communication, Networking and B Internet Explain Blog and Search Engine. c What is hacking and explain any three types of hackers. d Answer any one sub question from a) and b) in My SQL A UNIT SALES Table name: MySQL statement to create a Write a Salesman Id(SID, Integer Primary Key, Not Null), Product name(PName Variable length of character 30), no. of units to be supplied(Qty_units Integer),date of supply (DOS, Date), store no (S No integer). Write MySQL statement to create a table called CLASS contains Columns in the table: Admission number (ADM_NO, Integer, Primary key), first name (FNAME, character(15), Last name (LNAME, character(15)), Date of birth(DOB, date), marks in HSC(HSC_MARK,Integer), gender (GEN, Boolean), Answer any one sub question from c) and d) in My SQL B There exists a table called Emp containing the columns EMP Number ENO, integer, Primary Key), Name (NAME, character variable width 20), Date of birth (DOB, Date), Gender (GENDER, character width 1) and Department (Dept, character variable width 4). Write MySQL statements for the following. i) Display the structure of the table. ii) Display all the information from the table. iii) Add a new column Salary(Sal, decimal(7,2) at the end of the table iv) Delete the row where Emp number of the emp is 1001. v) Change the Department of emp with Empno 1004 to Admin vi) Rename the table Emp to Empoyee Explain the following inbuilt function in My SQL 4) DAYNAME() 3) CURDATE() 1) NOW() 2 TIME() 6) SQRT 7) ABS() 5) ROUND() Answer any one sub question from a) and b) in My SQL There exist a table TAX containing columns Pan Number (PAN, Integer), name (NAME, variable character), City (CITY character), Taxable Income(INC, Integer) and Income Tax(ITAX,Integer) Write MySQL queries for the following i) Display Pan Number, Name and Income Tax ii) Display Pan Number, Name and Income Tax where taxable Income is more than the Average Taxable iii) Display City, maximum and minimum Taxable income group by city
 - v) Display all the rows where name contains 'B'

highest Income Tax

iv) Display Pan Number, Name and taxable Income where income tax is equal to the

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- b There exist a table FLIGHT having columns flight number (FNO, integer), destination name (DEST, character), Stopover name (STOP, character), and amount of the ticket(AMT, integer)
 - Write MySQL queries for the following
 - i) Display flight number, destination name and amount collected for the stopover Dubai.
 - ii) Display flight number, destination name and stop over name where amount collected is above average amount collected.
 - iii) Display all the rows from the table in ascending order of stop over and descending order of amount collected
 - iv) Display flight number and destination name group according to stop over names Answer any one sub question from c) and d) in My SQL
- c There exist a table STAFF with columns Employee ID (E_ID, integer), employer name (ENAME, character), department ID (DID, integer) manager id (MGID, integer), salary (SAL, numeric) and hiring date (HDATE, date)

 Write MySQL queries for the following:
 - i) Display all the rows from this table
 - ii) Display the name and hiring date of all the employees who do not have manager
 - iii) Display employer name as employee name (EMPNAME) from the table
 - iv) Display employee ID, department ID and salary of the employees whose manager ID is 102 or 105
 - v) Display the employee ID employee name and salary of the employees whose salary is greater than 15000
- d There exist a table examination containing columns exam seat number (ESNO, integer), name of the student(SNAME, variable character), gender (GEN, character), marks (MKS, numeric) and grade (GRADE, character)
 - Write MySQL queries for the following
 - i) Display all the rows where the grade is B
 - ii) Display seat number, name and marks of students whose marks are equal to to lowest marks
 - iii) Display seat number, marks and grade of students whose marks are above average marks
 - iv) Display gender, minimum marks and maximum marks of students grouped by grades
- Q 5 A Answer any one sub question from a) and b) in MS-EXCEL
 - a The following data has been entered in a worksheet.

	A	В	C	D
1	Name	Age	City	Sales
2	Anita	41	Mumbai	320000
3	Anish	24	Delhi	200000
4	Rita	35	Surat	205000
5	Rushabh	42	Chennai	302000
6	Alex	50	Mumbai	540000
7	Eliza	44	Pune	320000
8	Mahesh	27	Mumbai	501000
9	Neeta	32	Nashik	520000

B

Write the steps to -

- 1) Sort the data in the ascending order of Name
- 2) Calculate subtotal of sales for each city.
- b The following spread sheet contains the amounts invested, the rate of interest and the period of investment in years. Write the steps to obtain the simple and compound interest in columns C and D.

	A	В	C	D
1	Name	Amount	S.I	C.I
2	Ravish	500000		
3	Dev	250000	Q ^r	197
4	Aabha	190000		\$ T
5	Annie	560000	3	
6	Number of years (n)	10	as I	
7	Rate of Interest (r%)	8	Ş-	2.7

Given that, Simple Interest (S.I) =(p*n*r)/100Compound Interest (C.I) = $p*(1+r/100)^n$ - p

B Answer any one sub question from c) and d) in MS-EXCEL

c Answer the following using spreadsheet giving the runs scored by batsman in 5 matches.

mat	ches.						150	
	A	В	С	D	Е	F	G	H
1	NAME	Match1	Matc2	Match3	Match4	Match5	TOTAL	AVG
2	Sachin	76	78	98	54	115	35	
3	Ganguly	45	56	54	45	12		
4	Kapil	36	85	56	89	65		
5	Dravid	59	45	54	25	78		
6	Kumble	45	25	12	14	58		
7		3	X			18°		
8	HIGHEST				7	3		
	SCORE						43 27	
9	LOWEST	7.50			- 20			
	SCORE	-30						

Write the steps to

Calculate

- 1) Total and Average score in column G and H.
- 2) Match-wise calculate the Highest and the lowest score in row 8 and 9.
- d Explain the following built in functions in MS-EXCEL

1 IPMT()

2. ROUNDDOWN()

3. SQRT()

4.COUNT()

5.FLOOR()

6. PV()

7. MOD()